

NABIP Tulsa

Virtual/4200 E Skelly Dr. 3rd Flr, Tulsa, OK 74135

Board Meeting Minutes

April 4, 2024

x	Jennifer Helms – President		Jennifer Brittain – Director		Kristan Carlton – Awards
x	Greg Holley – Past President	x	Eve Adams – Media/Communications		Lisa Irby – Scholarship
	Tim Brooks – Pres Elect	x	Mike Stephens - Trustee	x	Andrea Blevins – Leg Co-Chair
	– Vice President	x	James Ashford - Legislative		– Public Service
	Jennifer Brittain - Secretary	x	Cindy Ramirez – Membership/Retention		Dan Frye - Membership
	Tim Brooks- Treasurer		Tim Brooks – HUPAC		
	Brooke Riley – Director	x	Mike Stephens – Professional Development		
x	David Harder - Director		Ryeann Miller – Hospitality		

(Bold denotes Voting Board for 2023-2024)

Call to order @ 10:07

Old Minutes – David made a motion to approve Feb and March minutes. James 2nd. No opposed. Minutes passed.

Treasurer Report – Tim was not present. Will send out report with minutes. Will also check with Tim to see what partners have paid and see how the finances are with Cap Con expenses.

Membership/Retention – Cindy reported that we are pretty steady. Currently at 137 members. Reviewed the lapsing members. Some are out of business and ones that are active Cindy will follow up with them. There are 4 termed members.

Legislative – James was asking about the State PAC and he is going to look into if can do a super PAC. Discussion was that there are a lot more expenses with Super PAC, which is why we haven't done it. Seth was at the March meeting and he did a great job.

Day At The Capitol is set for 4/11. We have over 20 RSVPs. Mike offered to send out flyer and map (that James will send to Jen H). Jen H will send to Mike.

James will also check with national to see if there is anyway to follow up with legislative offices regarding our talking points. It could be that they tried to get it in bills but were told it would not get in. It is an election year so could be why some was not included.

Professional Development – Mike reported that we are pretty much booked for the year. We have a few things to fine tune for the Forum. Right now we have 44 RSVPs, 10-11 booths and lunch, breaks and Platinum all sold.

Awards – Kristan was not in attendance, but Jen H reported she is working on awards because she has been reaching out to board members.

Communications/Media/Website – Eve was not in attendance, but she said everything was going good.

HUPAC – Tim not in attendance, nothing to report at this time.

Public Service – nothing to report. Jen H let everyone know that AI will be at Symposium to get donation check, which will be about \$13k.

Hospitality – Ryeane was not in attendance.

Scholarship – Lisa, not in attendance. We are working on getting out scholarship info. Submissions are due 5/1.

Old Business:

New Business:

Annual Convention – who all is attending – James is planning on going, **Jen H will check with state as well**, Jen H will go as incoming president

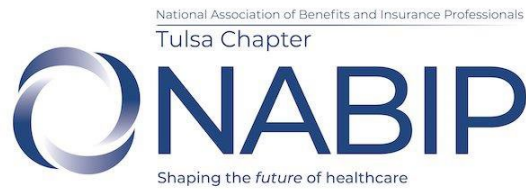
New members attending GMM at no cost – some discussion, but Jen H reminded that P&P would have to be changed; we will continue to discuss

NABIP Tulsa Merch – James suggested a vendor that will set up merch with logo and let people order as they wish

Luncheon sponsors/sponsor page with set pricing – **James has the document we started on and will dig that up**, Jen H, **Mike and James will work on getting together**

Next Board Meeting – 5/2/2024 - I will not be here. **Jen H will check with Tim to see if he can handle meeting so we do not have to reschedule.**

Meeting Adjourned – 11:03



NABIP Tulsa Board Meeting Agenda
Thursday, April 4, 2024
10:00 – 11:00am Richmond Plaza

Board Meeting:

Minutes (Feb 2024 & March 2024)

Jennifer Brittain/Jennifer Helms

Treasurer's Report

Tim Brooks

Chairperson Reports:

Membership

Cindy Ramirez

Legislative

James Ashford

Professional Development

Mike Stephens

Awards

Kristan Carlton

Communications/Media/Website

Eve Adams

PAC

Tim Brooks

Public Service

Hospitality

Ryeann Miller

Old Business:

New Business:

Annual Convention – who all is attending

New members attending GMM at no cost

NABIP Tulsa Merch

Luncheon sponsors/sponsor page with set pricing

Next Board Meeting – 5/2/2024 - I will not be here. We can either skip, Tim and run it or we can reschedule

Next Monthly Luncheon – April 18, 2024 – Spring Symposium

NABIP Tulsa

Profit and Loss by Tag Group

July 1, 2023 - April 4, 2024

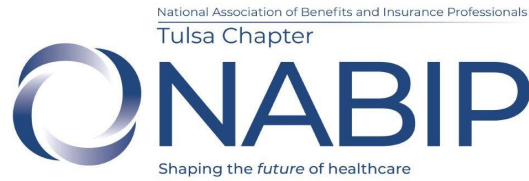
	TOTAL
Revenue	
Bank Interest Income	0.04
Fall Forum	
Fall Forum Registration	4,587.37
Fall Forum Sponsorships	4,284.64
Total Fall Forum	8,872.01
Fundraisers	
Half the Pot	
Half the Pot Income	198.00
Total Half the Pot	198.00
Total Fundraisers	198.00
Monthly Membership Meeting Income	6,349.82
NABIP Tulsa Partners	2,483.35
NAHU Membership Dues	4,720.97
Newsletter Sponsorship	436.20
Trivia Night	
Trivia Night Expense	-16,178.07
Trivia Night Income	16,178.07
Total Trivia Night	0.00
Total Revenue	\$23,060.39
GROSS PROFIT	\$23,060.39
Expenditures	
Advertising & Marketing	26.43
Fall Forum Expense	
Fall Forum Meal	4,813.55
Fall Forum Speaker	519.07
Total Fall Forum Expense	5,332.62
Hospitality	
Speaker Gifts	250.00
Total Hospitality	250.00
Legislative	
HUPAC	665.00
Lobbyist	4,600.00
Total Legislative	5,265.00
Monthly Membership Meeting Expense	4,420.35
NAHU Capital Conference	5,306.56
Other Business Expenses	
Accountant	1,100.00
Bank Charges & Fees	4.20
Continuing Education Course	25.00
D&O Insurance	714.67
Office Supplies	69.99
Quickbooks	250.83

NABIP Tulsa

Profit and Loss by Tag Group

July 1, 2023 - April 4, 2024

	TOTAL
Total Other Business Expenses	2,164.69
Website & Communications	
Domain Registration	599.00
StarChapter	
Monthly Service Charge	89.60
Total StarChapter	89.60
Total Website & Communications	688.60
Total Expenditures	\$23,454.25
NET OPERATING REVENUE	\$ -393.86
NET REVENUE	\$ -393.86



Committee Report

Cindy Ramirez – Membership Chair

Date of Board Meeting: 04.04.2024

Committee: Membership / Retention Report

We have 137 members as of 04/04/2024

New Members:

None

Lapsing Members:

ID	First_Name	Last_Name	Company	Join_Date	Paid_Thru	Email	Work_Phone
514026	Jill	Adams	RCI Risk Consulting Services, LLC	8/10/2023	3/31/2024	jadams@rci-insurance.com	405-203-4173
513195	Jean	Miller	RCI Risk Consulting Services, LLC	7/17/2023	3/31/2024	jmillier@rci-insurance.com	918-341-6081
511369	LaShawn	Stokes	INSURICA	3/31/2023	3/31/2024	LaShawn.Stokes@INSURICA.com	918346994
510946	Alysia	Hamilton	CommunityCare	2/20/2023	3/31/2024		
376227	Lance	Pearcy	CommunityCare	12/21/2022	3/31/2024		
509813	Priscilla	Stephens	Warner Pacific Insurance Services CBDO	10/18/2022	3/31/2024	Priscilla.Stephens@warnerpacific.com	832-758-6620
506654	Tiffany	Couch	RCI Risk Consulting Services, LLC	3/29/2022	3/31/2024	tiffany.couch@insure-iis.com	918-825-8400
426241	Catrena	Charles	RCI Risk Consulting Services, LLC	3/19/2020	3/31/2024	ccharles@rci-insurance.com	(918) 825-8400
415755	William	Phillips	William Preston Phillips Ins and Financial Services	3/22/2011	3/31/2024	prestonph52@valornet.com	(918) 794-8520
384595	Marcia	Fender	Rogers Benefit Group	3/31/2004	3/31/2024	marsha.fender@rogersbenefit.com	(918) 663-8888
331029	Michael	Stephens	Warner Pacific Insurance Services CBDO	4/8/1993	3/31/2024	MICHAELSTEPHENS@COX.NET	(918) 960-9785

Termed Members:

ID	Member Type	Member Status	Category	First Name	Last Name	Designation	Company	Phone	E-mail	Join Date	Paid Through
353029	Full Member	Active		Kim	Buker	REBC	Tedford Insurance	(918) 296-2907	kimb@tedfordinsurance.com	10/31/2013	1/31/2024
514062	Former Member	NAHU Doesn't rep my interests		William	Clevenger		Insurance Solution		wlc@gobillc.com	8/11/2023	1/31/2024
415209	Former Member	Cancelled Membership		Scott	Hughes		The Insurance Exchange	(972) 991-6500	shughes@insxch.com	1/11/2011	1/31/2024
376541	Full Member	Active	ANCC	Alicia	Tiefenthaler		Summit Financial Group	(918) 231-3937	atiefenthaler@yoursumm it.com	1/31/2017	1/31/2024

Card Expirations: None