

NABIP Tulsa

Virtual/4200 E Skelly Dr. 3rd Flr, Tulsa, OK 74135

Board Meeting Minutes

June 6, 2024

X	Jennifer Helms – President	X	Jennifer Brittain – Director	X	Kristan Carlton – Awards
X	Greg Holley – Past President	X	Mike Stephens - Trustee		Lisa Irby – Scholarship
X	Tim Brooks – Pres Elect	X	James Ashford - Legislative		Andrea Blevins – Leg Co-Chair
	– Vice President	X	Cindy Ramirez – Membership/Retention		Tammi Quinton – Public Service
X	Jennifer Brittain- Secretary	X	Eve Adams – Media/Communications		
x	Tim Brooks- Treasurer	x	Tim Brooks – HUPAC		
	Brooke Riley – Director	X	Mike Stephens – Professional Development		
X	David Harder - Director	x	Ryeann Miller – Hospitality		

(Bold denotes Voting Board for 2023-2024)

Call to order @ 10:07

Old Minutes – motion Greg Holley, 2nd James, passed

Treasurer Report – Spring Symposium twice as much revenue as Fall meeting. Half of convention expenses have been reimbursed. Accountant tax filing fee of about \$1,100 will be due. Lobbyist invoice due. \$4100, paid retrospectively. \$3,000 in bank account – not enough to cover expenses at this point. CD maturing on June 9 and 10 days to move funds. Recommended moving the funds in the CD back to checking to cover end of year expenses. Earned approx. \$270. JB motion, Greg second. Discussion. Passed.

Membership/Retention – see report, no new members, reviewed lapsing members- Cindy will reach out to them for updated credit cards, etc. Possible issue with the reporting this month. Cindy will reach out to Bob Tretter. 139 members last month 138 now. National is hosting a virtual new member orientation. Email communication went out this month.

Legislative – Ok vision bill passed house 100% - Gov vetoed, Legislature overturned veto. Should lower cost 12% on average in other states with similar bill. Providers no longer required to purchase materials from the network's supplier. Providers will have the ability to negotiate prices with the labs. Fair trade – possible price gauging from doctor's who don't pass savings to patients. Bill says effective immediately but not feasible. Hoping OID will say by 1/1/2025.

Professional Development – DOL will be speaker and CE for July. August Fall Form is scheduled. September meeting brought back per request of membership.

Awards – Expecting Platinum certification this year. Kudos to Kristen

Communications – Praise for Eve managing communications so well. At annual convention ask if National will request Star Chapter stop sending invitations after a person registers.

HUPAC – Name change coming.

Media Update –

Public Service – Venue locked in for Trivia Night 2025. Same price as last year even though the venue has raised the cost. Deposit has been paid

Corporate Sponsorship –

Hospitality – no report

Scholarship – Lisa confirmed with JH that both scholarships are being awarded this year.

Old Business:

Convention attendees – reminder to get delegate credentialing online

CC payments for half the pot – 3% fee is being absorbed by NABIP. We will only take cash or there will need to be a fee.

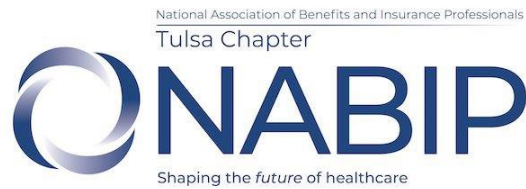
Membership Contest \$2000 annual expense, to be discussed in the strategic planning meeting

Guest and first time attendee lunch charges – first time attendee must join on same date. No free guests. Reiterated. No action needed.

New Business:

2024-25 Strategic Planning Meeting to follow monthly board meeting today.

Meeting Adjourned – 11:12



NABIP Tulsa Board Meeting Agenda
Thursday, June 6, 2024
10:00 – 11:00am Richmond Plaza

Board Meeting:

Minutes (May 2024)	Jennifer Brittain/Jennifer Helms
Treasurer's Report	Tim Brooks

Chairperson Reports:

Membership	Cindy Ramirez
Legislative	James Ashford
Professional Development	Mike Stephens
Awards	Kristan Carlton
Communications/Media/Website	Eve Adams
PAC	Tim Brooks
Public Service	
Hospitality	Ryeon Miller

Old Business:

Annual Convention – Jen H, Ryeon and Eve attended for Tulsa and James for state
New members attending GMM at no cost – continue discussion

New Business:

Upcoming board leadership
Membership Conest – continue?
Have Sept GMM?
Half the Pot – CC charges will include the fee

Next Board Meeting – scheduled on 7/4, so we need to pick new date and confirm conference room is available

Next Monthly Luncheon – June 13, 2024 – NABIP OK Board meeting in OKC
June 20, 2024 – Business Meeting
July 18, 2024

NABIP Tulsa

Profit and Loss by Tag Group

July 1, 2023 - June 4, 2024

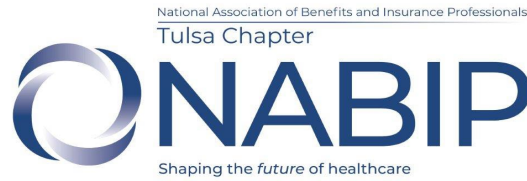
	TOTAL
Revenue	
Bank Interest Income	0.04
Fall Forum	
Fall Forum Registration	4,587.37
Fall Forum Sponsorships	4,284.64
Total Fall Forum	8,872.01
Fundraisers	
Half the Pot	
Half the Pot Income	495.00
Total Half the Pot	495.00
Total Fundraisers	495.00
Monthly Membership Meeting Income	5,577.60
NABIP Tulsa Partners	2,983.35
NAHU Membership Dues	5,850.71
Newsletter Sponsorship	436.20
Spring Symposium	
Spring Symposium Registration	7,212.53
Spring Symposium Sponsorships	3,634.54
Total Spring Symposium	10,847.07
Trivia Night	
Trivia Night Expense	-16,678.07
Trivia Night Income	16,178.07
Total Trivia Night	-500.00
Total Revenue	\$34,561.98
GROSS PROFIT	\$34,561.98
Expenditures	
Advertising & Marketing	124.48
Awards	
Scholarship	500.00
Total Awards	500.00
Fall Forum Expense	
Fall Forum Meal	4,813.55
Fall Forum Speaker	519.07
Total Fall Forum Expense	5,332.62
Hospitality	
Speaker Gifts	250.00
Total Hospitality	250.00
Legislative	
HUPAC	665.00
Lobbyist	4,100.00
Total Legislative	4,765.00
Monthly Membership Meeting Expense	6,018.43

NABIP Tulsa

Profit and Loss by Tag Group

July 1, 2023 - June 4, 2024

	TOTAL
NAHU Annual Convention	2,623.88
NAHU Capital Conference	5,306.56
Other Business Expenses	
Accountant	1,100.00
Bank Charges & Fees	4.20
Continuing Education Course	25.00
D&O Insurance	340.67
Fidelity Bond	374.00
Office Supplies	69.99
Quickbooks	310.83
Total Other Business Expenses	2,224.69
Spring Symposium Expense	
Spring Symposium Meal	4,163.33
Spring Symposium Raffle	429.14
Spring Symposium Speaker	200.00
Total Spring Symposium Expense	4,792.47
Website & Communications	
Domain Registration	599.00
StarChapter	1,153.95
Monthly Service Charge	109.55
Total StarChapter	1,263.50
Total Website & Communications	1,862.50
Total Expenditures	\$33,800.63
NET OPERATING REVENUE	\$761.35
NET REVENUE	\$761.35



Committee Report

Cindy Ramirez – Membership Chair

Date of Board Meeting: 06.06.2024

Committee: Membership / Retention Report

We have 138 members as of 06/05/2024

New Members:

No new members.

Lapsing Members:

ID	First_Name	Last_Name	Company	Join_Date	Paid_Thru	Email	Work_Phone
499494	Brent	Hansen	BenEx, Inc.	1/22/2020	6/30/2024	bhansen@benex.org	(918) 369-5500
510698	Beth	Shuyler	BenEx, Inc.	1/30/2023	6/30/2024	bshuyler@benex.org	918-369-5900
381144	Tonya	Smith	BenEx, Inc.	5/23/2003	6/30/2024	tsmith@benex.org	(918) 369-5900
311582	Bill	Warren	Capital Resources & Insurance	6/1/1988	6/30/2024	crisbwar@tulsacoxmail.com	(918) 274-8416
381975	Andrea	Blevins	Catalyst Benefits Group, LLC	8/19/2003	6/30/2024	andrea@mycatalystgroup.com	918-524-6337
342107	Paul	Boullion	Catalyst Benefits Group, LLC	5/25/2023	6/30/2024	paul@mycatalystgroup.com	918-629-9972
464996	Lisa	Brown	Catalyst Benefits Group, LLC	5/25/2023	6/30/2024	lisa@mycatalystgroup.com	918-524-6351
512012	Allie	Davis	Catalyst Benefits Group, LLC	5/25/2023	6/30/2024	allie@mycatalystgroup.com	918-544-6669
390574	Nancy	Horton	Catalyst Benefits Group, LLC	5/25/2023	6/30/2024	nancy@mycatalystgroup.com	918-544-6712
338839	Juliana	Kraft	Catalyst Benefits Group, LLC	5/25/2023	6/30/2024	juli@mycatalystgroup.com	918-524-6352
413771	Amanda	Miller	Catalyst Benefits Group, LLC	5/25/2023	6/30/2024	amanda@mycatalystgroup.com	918-232-5262
499878	Jennifer	Byrne	Flexplan Administrators, Inc.	2/19/2020	5/31/2024	jennifer@flexplanadmin.com	(918) 524-6350
389527	Joseph	Brining	Integrated Insurance Partners	3/16/2005	5/31/2024	joe@iipartners.net	(405) 615-6996
517651	Mark	Helms	TBX Employee Benefits LLC	4/24/2024	6/30/2024	mhelms@tbxbenefits.com	(480) 437-0887
343452	Jennifer	Todd	Tedford Insurance	5/22/2014	5/31/2024	jennifer@tedfordinsurance.com	(918) 299-2345

Termed Members:

ID	Member Type	Member Status	Category	First Name	Last Name	Company	Phone	E-mail	Join Date	Paid Through
514026	Full Member	Active	A2ANN	Jill	Adams	RCI Risk Consulting Services, LLC	405-203-4173	jadams@rci-insurance.com	8/10/2023	3/31/2024
426241	Full Member	Active	A2ANN	Catrena	Charles	RCI Risk Consulting Services, LLC	(918) 825-8400	ccharles@rci-insurance.com	3/19/2020	3/31/2024
506654	Full Member	Active	A2ANN	Tiffany	Couch	RCI Risk Consulting Services, LLC	918-825-8400	tiffany.couch@insure-iis.com	3/29/2022	3/31/2024
384595	Full Member	Active	RMCC	Marcia	Fender	Rogers Benefit Group	(918) 663-8888	marsha.fender@rogersbenefit.com	3/31/2004	3/31/2024
510946	Full Member	Active		Alysia	Hamilton	CommunityCare			2/20/2023	3/31/2024
513195	Full Member	Active	A2ANN	Jean	Miller	RCI Risk Consulting Services, LLC	918-341-6081	jmillier@rci-insurance.com	7/17/2023	3/31/2024
376227	Full Member	Active		Lance	Pearcy	CommunityCare			12/21/2022	3/31/2024
511369	Full Member	Active		LaShawn	Stokes	INSURICA	918346994	LaShawn.Stokes@INSURICA.com	3/31/2023	3/31/2024

Card Expirations: None